discover PUBLICATIONS

Insights into Lifestyle, Needs & Goals

To ensure we find the perfect property tailored to your preferences, we've crafted a comprehensive questionnaire designed to uncover every detail that matters to you. Let's embark on this journey together!

Lifestyle

- What are your reasons for buying/selling? (Expanding family, job relocation, downsizing, investment property?)
- How would you describe your lifestyle? (Active, low-key, urban, suburban?)
- What kinds of amenities/features are must-haves for your ideal home?
- How important is walkability/access to parks, restaurants, shopping?
- Do you have any hobbies or special interests that require specific home features?

Needs Assessment

- What's your target move-in timeline?
- What's your ideal home size (bedrooms, bathrooms)? Are open concept or private spaces more important?
- What style of home are you looking for? (Modern, traditional, ranch, multi-story?)
- How important are things like a home office, media room, outdoor space?
- Do you need to accommodate any mobility/accessibility needs?
- Are there specific school districts you're targeting?
- How much of a commute are you willing to have?

Long-Term Goals

- Are you looking for a forever home or something for the near future?
- How many years do you anticipate living in this home?
- Are you interested in a property with income potential (basement apartment, etc)?
- Do you have plans to renovate/add square footage in the future?
- Are you looking for a low-maintenance property or don't mind taking projects on?

Priorities

- What are your must-have features that a home absolutely needs to have?
- What features are nice-to-haves, but you have flexibility on?
- How important is being in a specific neighborhood/location?
- What's your target budget range for this purchase?
- Are there any timing constraints I should be aware of?